

Running a Business

Scenario

You are looking to run your own clothes store and have employed a company to do some research. Their findings are below but you need to analyse the data to decide upon some aspects of the business.

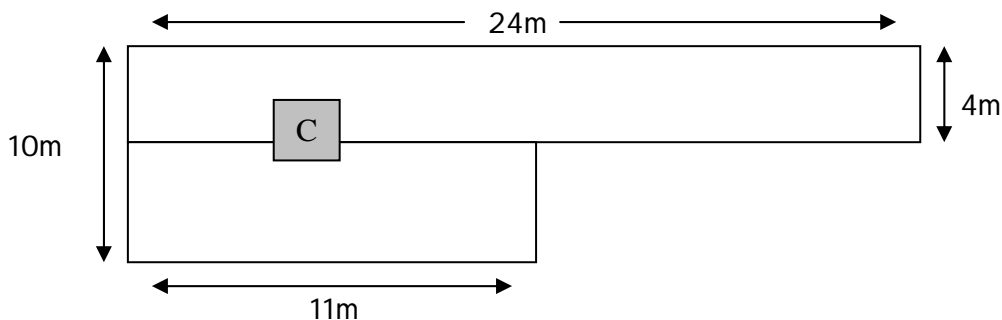
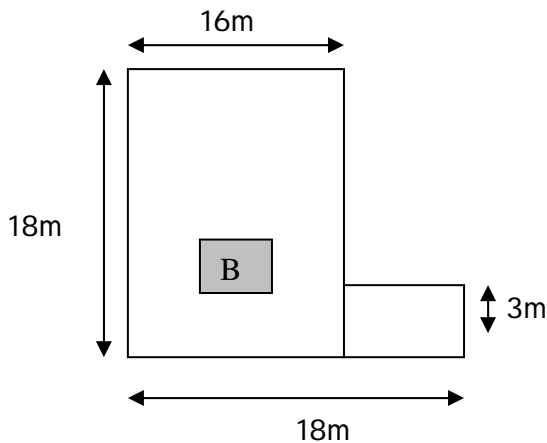
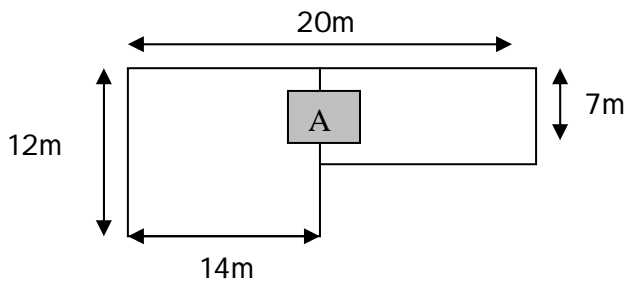


Stage 1 - The Property

The following properties have been chosen (plans below). You are looking for the property with the most space, so which one should you choose?

TASK 1

Calculate the area for each property to decide which one to use.



Stage 2 - The Stock



Research has provided you with a table of prices of different garments from your main rivals and their prices:

NAME	BURTON	DOT P	BINNS	PRIMARK	NEXT	RI
Jeans	34.95	20.95	65.00	8.00	45.00	40.00
Shirts	36.97	19.97	60.00	10.00	50.00	42.00
Shoes	35.95	24.95	75.00	15.00	55.00	50.00
Trainers	40.00	24.96	80.00	20.00	60.00	55.00

You need to decide what prices you should charge for each garment.

TASK 2

Work out the mean average price of the each garment and use this as the price to charge.

Also calculate the median and range for each garment.

Stage 3 - Tax



The government have decided to put a tax on the price you are going to charge for each garment.

The taxes are worked out as a % of the average price (to nearest £).

Item	Tax - % of average price	Tax charged	New Price
Jeans	20% of average price		
Shirts	35% of average price		
Shoes	15% of average price		
Trainers	30% of average price		

TASK 3

Work out the tax for each garment and then the new price.

$$\text{NEW PRICE} = \text{TAX} + \text{AVERAGE PRICE (Rounded to nearest £)}$$

Stage 4 - Employees



You have decided that you would like a ratio of 3 women to every 1 man in your stores.

You have decided to open 12 stores across the UK. Each store will employ 16 staff.

TASK 4

Work out how many men and women you will have:

A- In each store

B- In the entire company (not including you).

Stage 5 - Location



The best business in the North is located around Newcastle



The scale is 5cm = 20miles

TASK 5

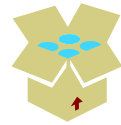
What are the following distances, approximately?

A- Newcastle upon Tyne to Durham

B- Newcastle upon Tyne to Sunderland

C- Newcastle to Hartlepool

Stage 6 – Packaging



The company have decided to pack most of the stock into boxes.

The boxes will come in two sizes:

A- 1.5m x 2m x 1m

B- 3m x 1m x 1.5m

They will be 5 size (A) boxes and 4 size (B) boxes.

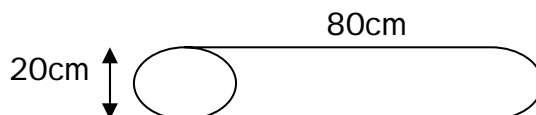
These will be packed into a lorry that measures:

Lorry – 6m x 4m x 2m

TASK 6

Calculate the volume of the different boxes and see if they will fit into the lorry.

They will also use long tubes for the advertising and have decided on the following tubes:



TASK 7

Work out the volume of the tube, using the formula below:

$$\pi r^2 \times \text{length}$$

(where $\pi = 3.14$)

'Running a Business' Level 2 Assignment - Answers

TASK 1

A 210m^2 ($168 + 42$)

B 294m^2 ($288 + 6$)

C 162m^2 ($96 + 66$)

Therefore property B is the largest

TASK 2

Jeans Mean = $\pounds 213.90 / 6 = \pounds 35.65$ (£36)
 Median = $(34.95 + 40.00) / 2 = 37.475$ (£37.48)
 Range = $\pounds 65.00 - \pounds 8.00 = \pounds 57.00$

Shirts Mean = $\pounds 218.94 / 6 = \pounds 36.49$ (£36)
 Median = $(36.97 + 42.00) / 2 = 39.485$ (£39.49)
 Range = $\pounds 60.00 - \pounds 10.00 = \pounds 50.00$

Shoes Mean = $\pounds 255.90 / 6 = \pounds 42.65$ (£43)
 Median = $(35.95 + 50.00) / 2 = 42.975$ (£42.98)
 Range = $\pounds 75.00 - \pounds 15.00 = \pounds 60.00$

Trainers Mean = $\pounds 279.96 / 6 = \pounds 46.66$ (£47)
 Median = $\pounds 40.00 + \pounds 55.00 / 2 = \pounds 47.50$
 Range = $\pounds 80.00 - \pounds 20.00 = \pounds 60.00$

TASK 3

Item	Tax - % of average price	Tax charged	New Price
Jeans	20% of average price (£36)	£7.20	£43.20
Shirts	35% of average price (£36)	£12.60	£48.60
Shoes	15% of average price (£43)	£6.45	£49.45
Trainers	30% of average price (£47)	£14.10	£61.10

TASK 4

A In each store = 12 women and 4 men

B Total in company = 144 women and 48 men

TASK 5

A approx 5cm on map (= 20 miles)

B approx 3cm on map (= 12 miles)

C approx 8 cm on map (= 32 miles)

TASK 6

A volume of 1 box = 3m^3 . Total volume of boxes size A = $3 \times 5 = 15\text{m}^3$

B volume of 1 box = 4.5m^3 . Total volume of boxes size B = $4.5 \times 4 = 18\text{m}^3$

Total volume of boxes = 33m^3

Volume of lorry = $6 \times 4 \times 2 = 48\text{m}^3$

Thus there is enough physical space in the lorry – but you must still work out if the boxes can be fitted into the space.

This is possible.

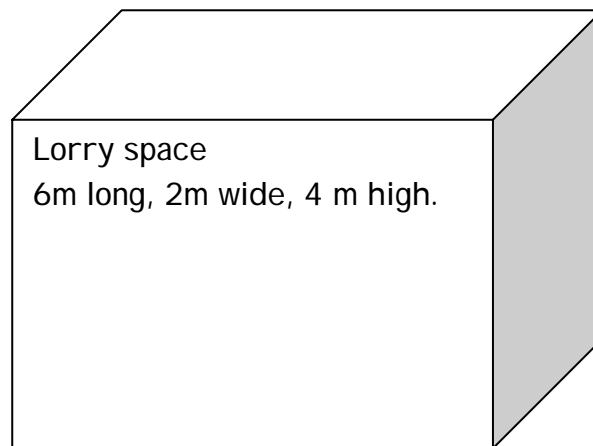
For example (assuming boxes can be placed any way up in the lorry):

4 x Box B as the 'bottom layer' (this would completely cover the floor area of the lorry and fill it to a height of 1.5 m.

4 x Box A as the next layer (this would now fill the lorry another 1m making total filled height of 2.5m)

1 x Box A on top layer.

Other arrangements may be possible!



TASK 7

Volume tube = $\pi r^2 \times \text{length}$

$r = 10\text{cm}$

$\pi = 3.14$

Length = 80cm

Volume = $3.14 \times 100 \times 80$

= 314×80

$25\,120\text{cm}^3$